

Message Text

UNCLASSIFIED

PAGE 01 LIMA 03884 052257Z

ACTION COME-00

INFO OCT-01 ARA-14 EB-08 ISO-00 /023 W

-----030322 060959Z /10

R 051940Z MAY 78

FM AMEMBASSY LIMA

TO SECSTATE WASHDC 9890

INFO AMEMBASSY BRASILIA

CARACAS 4200

AMEMBASSY LA PAZ

AMEMBASSY QUITO

AMCONSUL SAO PAULO

UNCLAS LIMA 3884

E.O. 11652: N/A

TAGS: BENC, ETEL, CO, BR, VE, PE, EC, BL

SUBJECT: MAJOR PROJECT: ANDEAN SUB-REGIONAL SATELLITE

REF: A. STATE 054332, B. CARACAS 2750

1. LLOYD SUNDERLAND OF GENERAL ELECTRIC CONTACTED EMBASSY ON MAY 3 DURING LIMA VISIT TO DISCUSS THE VARIOUS OPTIONS FOR SATELLITE SYSTEMS IN THE ANDEAN REGION. AFTER DISCUSSING COMMUNICATIO NS

POLICY WITH GOVERNMENT OFFICIALS IN MOST COUNTRIES OF THIS AREA, HE SEES FOUR MAJOR OPTIONS: 1) THE CONDOR REGIONAL SATELLITE, 2) A DOMESTIC COLOMBIAN SATELLITE, 3) A DOMESTIC BRAZILIAN SATELLITE, OR 4) A JOINT BRAZILIAN-COLOMBIAN SATELLITE.

2. HE BELIEVES THAT THE COLOMBIANS STRONGLY FAVOR A DOMESTIC SATELLITE AND BELIEVE THAT WITH "PURE DETERMINATION" THEY CAN CARRY OUT THIS PROGRAM. HE ALSO NOTED THAT HIS COMPAAANY ALSO FAVORS THIS APPROACH BECASUE THE DELAY INVOLVED IN BEGINNING THIS PROGRAM WOULD BE MUCH LESS THAN IF A REGIONAL SATELLITE IS USED. THE BRAZILIANS, ACCORDING TO SUNDERLAND, BELIEVE THAT THEY ARE THE ONLY COUNTRY UNCLASSIFIED

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WITH THE TECHNICAL CAPACITY TO CARRY OUT A DOMESTIC SATELLITE PROGRAM. THE PERUVIANS FAVOR A REGIONAL SATELLITE FOR PRIMARILY FINANCIAL REASONS.

3. SUNDERLAND ALSO CRITICIZED THE CONDOR PREFEASIBILITY STUDY DONE BY THE CANADIAN FIRM CANTEL. THE SIZE OF THE EARTH STATIONS RECOMMENDED BY THE STUDY FAVORS THE

CANADIAN TELECOMMUNICATIONS TECHNOLOGY AND DOES NOT MEET
THE NEEDS OF THE REGION.
PREG

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